

CALL FOR EXPRESSION OF INTEREST

The Societe Anonyme "Thessaloniki Port Authority" (ThPA S.A.) has the exclusive right to use and develop the land, buildings and facilities of the port area of the Port of Thessaloniki, based on the 02/02/2018 Concession Agreement between the Greek State and ThPA S.A. (L.4522/07.03.2018).

ThPA S.A., within the framework of the implementation of its strategy, is interested in collecting and evaluating proposals of expressions of interest for the utilization of its existing building facilities within the land area of the Port but also new building facilities that it intends to create for the following uses:

- Storage facilities (dry cargo, wet cargo, refrigerated/ Reefer, etc.)
- Installations for the provision of logistics services to third parties (3PL)
- Distribution Center facilities for storage use

In this context, ThPA S.A. invites the interested candidates who wish to participate in the aforementioned process, to submit an expression of interest, in accordance with the terms and conditions of participation, as set out in detail below.

A. Conditions for participation

Eligible to submit an expression of interest are domestic and/or foreign individuals, Legal Entities, Joint Ventures, partnerships, associations of economic operators.

B. Contents of expression of interest

The expression of interest should include the following:

- i. Company profile, business activity. (years in operation, company turnover)
- ii. Completed "Expression of Interest template", which is attached hereto as Annex A.
- iii. Any further data deemed useful, for a more complete presentation and more comprehensive understanding of the expression of interest.
- iv. Company legal documents (Articles of Association, GEMI, authorization of the tenderer in case of a company or other similar legal documents for foreign individuals/entities).

C. How to submit an expression of interest

Interested parties (individuals or legal entities) are invited to submit the expression of interest no later than Thursday 30/09/2021 at 15:00 (time):

- i. Either at ThPA S.A. – Port of Thessaloniki, during working days and hours 07:30 - 15:30, at the address:
Thessaloniki Port Authority S.A.
(HR Division – Protocol/Secretariat Department)

Technical services building, ground floor, Gate 11 (inside the port)
PC: 54625, Thessaloniki
2310-593118

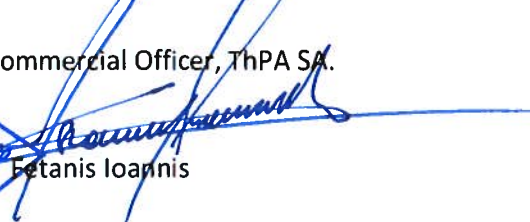
- ii. Or electronically via email, at the email addresses: abentoulis@thpa.gr, dvourliotis@thpa.gr.


Requests for clarifications on the procedure and related questions can be addressed to:

- Bentoulis Angelos – 2310-593371 - abentoulis@thpa.gr
- Vourliotis Dimitrios – 2310-593135 - dvourliotis@thpa.gr

D. Other terms

- The expressions of interest that will be submitted are non-binding. The goal of ThPA S.A. is to collect, record and examine the proposals in the context of the implementation of its strategy regarding the further utilization and development of its building facilities (existing and future). ThPA S.A. intends to examine the submitted expressions of interest, inviting the candidates whose proposals are considered feasible and who will be pre-selected on the basis of objective criteria, based on the needs of ThPA S.A., its business plan and strategy, to further explore the possibility of concluding cooperation.
- This Call for expression of interest is not binding for ThPA S.A., which has no obligation towards any participant.
- ThPA S.A. has the right to modify part or all of this Call for expression of interest, if it deems it necessary, while it has the right to cancel the entire process if it deems that it is not in its interest or does not serve its business needs.
- From this Call for expression of interest, no claims for compensation can be substantiated by the participating parties and those who send an expression of interest for any reason and/or cause.


The Chief Commercial Officer, ThPA SA.
Petanis Ioannis


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ΔΟΥ: 04Ε ΘΕΣΣΑΛΙΚΗ

Annex A: "Expression of Interest Template"