

**PROJECT STUDIES AND
CONSTRUCTION WORKS DIVISION**

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PROJECT STUDIES DEPARTMENT

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Subject: Clarifications to the interested parties regarding the “Call for Tender: Update Study and Project Management for the Expansion of the Marine Works Infrastructure of Pier 6” – Part V

Following the previous clarifications in relation to the “Call for Tender: Update Study and Project Management for the Expansion of the Marine Works Infrastructure of Pier 6”, the below replies – clarifications refer to the questions received from April 24th until May 6th 2019. The replies – clarifications are provided with a consecutive numbering. Interested Parties are kindly requested to refer to all replies – clarifications provided by ThPA S.A. since the said replies – clarifications constitute an integral part of the Call.

41. Question: The main reason for the expansion of Pier 6, is to increase the operational depth from -16.37m to -17.60m (MSL), which means that supplementary excavations and dredging material, will be required. Are these supplementary excavation works and the placement of the dredged materials, included in the existing Environmental Impact Study? If a revised Environmental Impact Study is required, this may cause delays in the delivery of the Designs in the provided Time Schedule.

Answer: It is clarified that the revision or extension of the existing Environmental Terms and Environmental Impact Study, if required, are out of the scope of the DPM.

42. Question: We note the technical evaluation criteria are stated in Section 6.1.1. However, please can ThPA S.A. confirm if any further breakdown can be provided, or explanation of how points will be assigned. For example:

- a) For organisation and staffing - are there particular requirements for key team members and their qualifications in order to score full points?
- b) For track record - do bidders need to demonstrate experience in projects of certain types or capital values in order to score full points?
- c) Likewise, do THPA have requirements that should be demonstrated in Technical Approach and Work Plan?

Answer:

- a) As regards organization and staffing, Candidates should propose and include in their Technical Proposal the key team members and their qualifications, in order to be evaluated by the Evaluation Committee. There are no particular requirements for key team members and their qualifications in order to score full points.

- b) As regards track record and experience, Candidates should demonstrate and include in their Technical Proposal experience in projects of similar type to the project requested under this assignment, in order to be evaluated by the Evaluation Committee.
- c) As regards technical approach and work plan, it is up to Candidates to propose their technical approach and work plan in their Technical Proposal, in order to be evaluated by the Evaluation Committee.

43. Question: We note that ground conditions at the site are very poor including soft clays at seabed level. However, bidders must allow for both the time and costs of additional Ground Investigation within their proposals. As ThPA S.A. are no doubt aware, some Consultants may choose to complete the design of the quay extension without any additional GI, but this will significantly increase the risk of problems such as:

- a) delays or additional costs during construction
- b) claims from construction contractors for poor ground conditions
- c) operations problems or much higher maintenance costs in during future operation

Therefore, please can you confirm:

- i. How will consultants proposals for additional GI be assessed by THPA?
- ii. How will points be given for additional GI?

Answer: It is clarified that additional geotechnical/ ground investigation is required; consequently, additional geotechnical/ ground investigation should be proposed by the Candidates and included in their Technical Proposal in order to be evaluated by the Evaluation Committee.

44. Question: Referring to para 4.3.2, “The price of the Financial Proposal includes any amounts of retention and withholding in favor of third parties as well as any other charges except for VAT. The price without VAT shall be taken into consideration for the comparison of the Offers”.

We understand that under general rules, payment made for fees and technical services (including consulting services) to a non-resident legal entity through a permanent establishment in Greece is subject to a withholding tax of 20%. However, as an exception to the above, and by virtue of the provisions of the Ministerial Circular 1007/2017, it is clarified that remuneration for such services, received by an EU legal entity through its PE in Greece is not subject to WHT.

Can you please confirm that no WHT shall apply for EU legal entities?

Answer: It is confirmed that remuneration for technical services (including consulting services) received by an EU legal entity (i.e. resident for tax purposes in EU) through its permanent establishment in Greece is not subject to withholding tax.

45. As regards Answer No 12 (<https://www.thpa.gr/index.php/en/diagonismoj/2104-clarifications-part-iii-2>), it is clarified that Navigation Study, Mooring Analyses, Wave modelling study and Sourcing of materials are required and have to be done by the DPM. As regards the rest of the studies referred in Question No 12, it is up to Candidates to propose which of them are necessary and include them in their Technical Proposal.

Important note

Please visit regularly ThPA S.A. website <http://www.thpa.gr/> in order to be promptly informed about the “Call for Tender: Update Study and Project Management for the Expansion of the Marine Works Infrastructure of Pier 6”.

Previous links related to the “Call for Tender: Update Study and Project Management for the Expansion of the Marine Works Infrastructure of Pier 6”

1. https://www.thpa.gr/index.php/en/diagonismoi/2076-pier6_expansion-2
2. https://www.thpa.gr/index.php/en/diagonismoi/2082-clarifications_sixth_pier-2
CANCELLED
3. <https://www.thpa.gr/index.php/en/diagonismoi/2084-extension-pier6-en>
4. <https://www.thpa.gr/index.php/en/diagonismoi/2086-clarifications-6th-pier-ii-en>
5. <https://www.thpa.gr/index.php/en/diagonismoi/2104-clarifications-part-iii-2>
6. https://www.thpa.gr/index.php/en/diagonismoi/2108-2nd_extension-2_en
7. https://www.thpa.gr/index.php/en/diagonismoi/2110-clarifications_part_iv_en