

“Clarifications regarding the Request for Proposal for the purchase of one (1) Mobile Harbour Crane (MHC)”

With reference to the above procurement process, we wish to respond to the following point of queries as received from bidders.

***Q1.** When checking the Invitation letter for the given RFP I found under chapter 1.2 Scope of tender the point, that there is one unit of automatic telescopic single lift spreader with 20’ to 40’ or 45’ mentioned.*

In the first sentence of this chapter, the spreader is excluded and in the technical specification, no details are given/requested beside the fact that the proposed crane should be able to operate an EH5U spreader.

Could you please inform/confirm the following points:

- 1. Should a spreader be proposed – even as an option like the grabs?*
- 2. If yes, are you talking about a spreader which is capable to telescope up to 45’ physically (product could be a Bromma MSX 45)? Such spreader are existing but they have very long delivery times ad also high prices.*

The mentioned spreader EH5U is also able to lift container with a length of 45 ‘as these container have also twist lock positions at 40’ length. Please advise.

Answer: As it is mentioned clearly in the chapter 1.2 of the invitation letter, the scope of the tender is “the design, manufacture, supply and commissioning of one (1) Mobile Harbour Crane (MHC), spreader or grab excluded...”, with the required specifications and also the foreseen options. Therefore, no proposal for spreader is required. We already have (2) spreaders EH SU.

***Q2** (RFP for pag.7_ Price Table) In this table they are indicated two mechanical grabs 25t and 35t whilst in scope of supply and technical spc. is indicated as 20 m3 and 35 m3. Do you confirm we may modify the price table accordingly?*

Answer:

It is required for both two grabs the safe working load (SWL) not *exceeding* 55t.

In Particular, the first grab of volume of 35m3 is intended for handling of coal with a density about 1t/m3 and the second grab of a volume of 25m3 is intended for nickel ore with a density 1,6t/m3.

***Q3** (Technical spc. 1.9__ Type of boom) Please revise the clause with indication of 3 or 4 chords. This request to give same opportunities to all competitors given that only one competitor has a 4 chords boom.*

Answer:

We confirm that booms with three (3) chords are also accepted

Q4 (Technical spec. 4.3.B Hoist heavy load op.M8 T6-L4) This duty class is typical of grab use. In heavy load mode (up to 120 T) the FEM duty class usually is M3. Please clarify

Answer:

We confirm that the required duty class is mainly of grab use. The classification (FEM) for heavy load duty will be examined at the evaluation stage.

Q5 (Technical spec. 5.2.A Support base Dimension 13 x 13 m) We consider this value as an indication: each manufacturer has its own support base plan, due to the design and calculation of the crane. Our base plan is 13.4 x 12m

Answer:

It is accepted

Q6 (Technical spec. 5.2.H _Tyres) We have noted the size indicated but tyres size depends from own crane design and Italgru adopts different tyres size)

Answer:

Candidates should specify in their offers the total number of tires & their dimensions. Deviations from RFP are not an issue.

Q7 (Technical spec. 8.3.c _ Cable reel at boom head) Please revise the clause with indication of cable reel at boom head or boom tail. This request to give same opportunities to all competitors.

Answer:

The required position of the cable reel is at boom head. Bidders should include in their offers technical details for the alternative installation (at boom tail), which will be evaluated.

Q8 (Technical spec. 8.3.c 17_ Component List) We will comply as much as possible to the selected vendors but we have our own design and some of the vendors are not applicable and we will indicate in our offer alternative proven vendors of equivalent quality.

Answer:

For each item of the component list more than one vendors is defined. The alternative vendors will be evaluated, without discrimination.