



THESSALONIKI PORT AUTHORITY
SOCIETE ANONYME
(ThPA SA)
TRADE REG. No. 42807/06/B/99/30
GEMI No. 58231004000
Registered Office: Thessaloniki

Thessaloniki, 03 August 2018

**PROCUREMENT DEPARTMENT
OF THPA S.A.
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Subject: Clarifications to the interested parties regarding the Call for Tender for the award of Services of Independent Engineer.

Interested Parties are kindly requested to refer to the below answers provided by THPA regarding the questions received until Thursday, 26 July 2018, in relation to the “CALL FOR TENDER FOR THE AWARD OF SERVICES OF INDEPENDENT ENGINEER IN ACCORDANCE WITH THE PROVISIONS OF THE CONCESSION AGREEMENT BETWEEN THE HELLENIC REPUBLIC (HR) AND THESSALONIKI PORT AUTHORITY S.A. (THPA S.A.), REGARDING THE USE AND EXPLOITATION OF CERTAIN AREAS AND ASSETS WITHIN THE PORT OF THESSALONIKI”.

The said replies constitute an integral part of the Call.

- 1. Question:** We kindly request THPA to reconsider term 2.3.3 of the Call for Tender for the award of services of Independent Engineer, in order the subcontracting limit to be increased from 30% to 49%. Such an amendment will enable a greater utilization of local resources of Thessaloniki and thus, an even more competitive financial offer to the benefit of THPA.

Answer: We are not willing to reconsider such an amendment.

- 2. Question:** Could you please provide us with the terms of the draft Independent Engineer Agreement?

Answer: A draft IE's Agreement will be provided upon nomination of the Temporary IE. In any case, the participants should be informed that the provisions set out in the Call, as well as in the clarifications provided by THPA SA, together with the IE's Offer, annexed, shall constitute the basis for the final and binding for the counterparties agreement, which shall also be countersigned by the HR as it is foreseen by the 2018 HRCA.

3. **Question:** Could you please advise us when the tender bond can be called?

Answer: According to the paragraph 5.1.4.2 of the Call for Tender for the award of Services of Independent Engineer, the Tender Bank Guarantee (irrespective of its type) will be called upon if the Candidate does not fulfil all obligations stated in the Call for Tender.

4. **Question:** Due to the fact that the Banks are not willing to issue a bond without an end date, we propose to issue the tender bond with the end date of 12 months.

Answer: According to paragraph 7 in the “Appendix A- Form of Tender Bank Guarantee”, the letter of guarantee should be of indefinite duration.

5. **Question:** Could you please verify if in the case of a joint venture, separately Tender Bank Guarantees could be issued? The sum of the guarantees will cover the amount of 60,000 € as it is requested in the RFP.

Answer: Yes, any Candidate is allowed to submit more than one tender bonds, provided that the requested amount is covered in total (60,000 €). According to the paragraph 5.1.4.4 of the Call for Tender for the award of Services of Independent Engineer, in the case of a joint venture, the Tender Bank Guarantee and the Performance Guarantee should also include the condition that the guarantees cover the obligations of all of the parties involved in the joint venture.

6. **Question:** Could you please clarify if there is a specific duration regarding the Tender Bank Guarantee?

Answer: Please refer to our previous answers (No. 4).

Important note

Please visit regularly THPA SA website <http://www.thpa.gr/> in order to be promptly informed for any other clarifications which may be issued in relation to the “CALL FOR TENDER FOR THE AWARD OF SERVICES OF INDEPENDENT ENGINEER IN ACCORDANCE WITH THE PROVISIONS OF THE CONCESSION AGREEMENT BETWEEN THE HELLENIC REPUBLIC (HR) AND THESSALONIKI PORT AUTHORITY S.A. (THPA S.A.), REGARDING THE USE AND EXPLOITATION OF CERTAIN AREAS AND ASSETS WITHIN THE PORT OF THESSALONIKI”.

Previous links related to the Call for Tender for the award of Services of Independent Engineer

1. <http://www.thpa.gr/index.php/en/diagonismo/1919-thpa-s-a-call-for-tender-for-the-award-of-sevices-of-independent-engineer-2>
2. <http://www.thpa.gr/index.php/en/diagonismo/1921-indeng-2>
3. <http://www.thpa.gr/index.php/en/diagonismo/1927-extension-of-offers%E2%80%99-submission-date,-regarding-the-call-for-tender-for-the-award-of-services-of-independent-engineer-2>